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1. Please insert your full name(s) (in Chinese or English) as shown in the share register of the Bank in **BLOCK LETTERS**.
2. Please insert your address(es) as shown in the share register of the Bank in **BLOCK LETTERS**.
3. Please insert the number of shares registered in your name(s) relating to this form of proxy. If no number is inserted, this form of proxy will be deemed to relate to all the H Shares in the Bank registered in your name(s).
4. If any proxy other than the Chairman of the EGM of the Bank is preferred, please cross out the words "**the Chairman of the EGM, or**" and insert the name(s) and address(es) of the proxy(ies) desired in the spaces provided. A Shareholder that has the right to attend and vote in the EGM may appoint one or more proxies (who need not be a Shareholder of the Bank) to attend and vote on his/her behalf. Any one joint Shareholder may sign this proxy form. If more than one of the joint Shareholders attend the meeting in person or by proxy, the vote of the senior joint Shareholder who tenders a vote, whether in person or by proxy, will be accepted as the sole vote cast on behalf of the remaining joint Shareholder(s) and for this purpose seniority will be determined by the order in which the names stand in the share register in respect of the joint shareholding.
5. An ordinary resolution shall be passed by more than half of the voting rights of the Shareholders (including proxies) attending at the EGM who have voting rights.
6. Important: If you wish to vote for any resolution, place a "✓" in the box marked "**For**". If you wish to vote against any resolution, place a "✓" in the box marked "**Against**". If you wish to abstain from voting on any resolution, place a "✓" in the box marked "**Abstain**". The votes shall be counted into abstention during the process of enumeration of the resolution(s) concerned if the voter has voted for abstention or has given up the right to vote. Failure to give any instruction will entitle your proxy to vote on your behalf at his/her discretion. Any alteration made to this form of proxy must be signed by the signatory.
7. Certain resolutions are subject to accumulative voting mechanism. According to the Measures for the Administration of Independent Directors of Listed Companies, where the general meeting of the listed company elects two or more independent non-executive directors, accumulative voting mechanism shall be implemented. The Bank will propose independent non-executive Directors for election in a resolution group, and will number each candidate under the resolution group separately. Shareholders shall cast their votes for each candidate under the resolution group. Shareholder's declared number of shares indicates the number of election votes. Under the resolution group, the fact that a Shareholder owns each voting share means the Shareholder possesses the number of votes same as the number of independent non-executive Directors to be elected under the resolution group. For example, if a Shareholder holds 100 shares of the Bank and there is a total of seven candidates to be elected as independent non-executive Directors in the resolution group for the election of independent non-executive Directors, the Shareholder shall have 700 votes in the resolution group for the election of independent non-executive Directors.  
  
The number of votes Shareholders cast under a resolution group may not exceed the number of votes they actually own under the resolution group. The number of candidates Shareholders vote for under the resolution group may not exceed the number of Directors to be elected under the resolution group. Shareholders can cast all votes available under certain resolution group, as they wish, to a single candidate or to different candidates in any combination. After the voting process ends, the votes for each resolution under the resolution group shall be counted on an accumulative basis.  
  
If the votes filled in by Shareholders or his/her proxies at the on-site general meeting of Shareholders are incorrectly filled in, invalidated, illegible in handwriting, or unvoted, these votes shall be deemed as abstention. If the number of votes cast by Shareholders for candidates under a resolution group exceeds the number of votes entitled to Shareholders under the resolution group, the votes casted under the resolution group shall constitute invalid votes. If the votes casted by Shareholders for candidates under a resolution group are less than the number of votes entitled to Shareholder under the resolution group, the casted votes shall be deemed valid but the difference shall be regarded as abstaining from voting.
8. A Shareholder shall appoint a proxy in writing under the hand of the appointor or his/her attorney duly authorized in writing, or either under seal or under the hand of its director or attorney duly authorized if the appointor is a legal entity. If the proxy form is signed by a person authorized by the appointor, the powers of attorney or other instruments of authorization shall be notarised.
9. This form of proxy (together with a notarially certified copy of the power of attorney or other authority (if any) if this form of proxy is signed by a person on behalf of the appointor) must be delivered to the Bank's H Share Registrar, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not less than 24 hours before the time for holding the EGM or any adjournment thereof in order to be valid. If no direction is given, the proxy will be entitled to vote or abstain as he/she thinks fit. The proxy will also be entitled to vote at his/her discretion on any resolution properly put to the EGM other than those referred to in the notice convening the EGM. Completion and delivery of the form of proxy will not preclude you from attending and voting at the EGM or any adjournment thereof in person if you so wish.
10. A Shareholder attending the EGM in person shall produce his/her identity card or other effective document or proof of identity; in the case of attendance by proxy, the proxy shall produce proof of identity and the proxy form(s) from the Shareholders. A corporate Shareholder should attend the meeting by its legal representative or a person authorized by its board of directors or other decision making body upon resolution. A legal representative or an authorized person who wishes to attend the meeting should produce his/her identity card or other effective document or proof of identity. If appointed to attend the meeting, the proxy should produce his/her identity card and the proxy form which bears the corporate Shareholder's seal or is signed by its director or a proxy duly appointed.